



**Public Service
of New Hampshire**

DE 12-262
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A Northeast Utilities Company

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Debra A. Howland
Executive Director
New Hampshire Public Utilities Commission
21 South Fruit Street, Suite 10
Concord, NH 03301-2429

NHPUC JUL15'13 PM 3:31

RE: DE 12-262 CORE Energy Efficiency Programs
PSNH Commercial and Industrial RFP Program

Dear Director Howland:

On February 1, 2013, the Commission issued Order No. 25,462 in the above-referenced docket. As part of that Order, the Commission granted the request to make Public Service Company of New Hampshire's ("PSNH") C&I RFP Program for Competitive and Economic Development, also referred to as the "Energy Rewards Program," a full, rather than pilot, program. With respect to this program, the Commission ordered that:

In lieu of an independent impact and process study, we will direct PSNH to provide the following information for our review: 1) a description of the RFP process used for the program; 2) a description of the criteria used to select customer projects; and 3) a description of how the criteria are weighted by PSNH in its review of proposals.

Order No. 25,462 at 19-20. During the quarterly meeting on June 10, 2013, PSNH confirmed with Staff that much of the material requested in the Commission's Order is available on PSNH's publicly-available website, and, in light of that, PSNH sought the input of Staff on how this information should be provided to the Commission for its review. Staff agreed that providing links to, and a description of, the material responsive to the Commission's request would be sufficient.

A general description of the RFP, the criteria and the weighting is available at: <https://www.psnh.com/SaveEnergyMoney/Large-Power/Energy-Rewards-Program.aspx>. With respect to the RFP process used for the program, the site notes each bidder must submit a

“Bidder’s Package” of documents with information about the bidder, the project, the location and other pertinent information. Regarding a description of the criteria, the site notes that after receiving the bidder’s materials, the proposal will be “evaluated based upon a comparison of energy savings and other price and non-price variables. Non-price variables include factors such as whether the project includes items other than lighting, and whether the environmental impacts reduce on-site emissions or waste stream.” Finally, the site notes that “Using these criteria, winning proposals will be selected for the energy rewards.” The site also has a link to a document explaining the program, the process and the project evaluation criteria (including how the criteria are weighted by PSNH) in greater detail. For ease of reference, a copy of that document has been attached to this letter.

Thank you for your assistance with this matter. Please do not hesitate to contact me should you have any questions.

Very Truly Yours,



Matthew J. Fossum
Counsel

Enclosure

CC: Service List (electronic mail only)